

Business Highlights

Volume 4

April 2008

Street Graphex-Wilmot

WVBO

can help you:

- Write a business plan
- Locate financing
- Network
- Seek vendors
- Explore markets
- Reduce red tape

Street Graphex prints on everything except paper. Mark and Beth St.Martin are the owners of this exciting creative business located east of Wilmot along SD Highway 15. Lea Swanson, Gail Strobl and Beth handle the financial management end of the business and Mark is the graphic artist and printer.

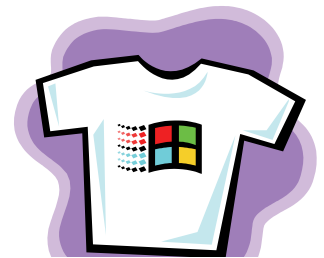
Mark has over 25 years in the custom printing business. He will create the perfect logo to market your business and get the attention of your target market. Street Graphex has partnered

with a leading industry advertising specialty firm that offers over 750,000 promotional products to brand with your logo. Besides traditional screen printing, they can use dye sublimation to print your favorite picture or sports team on sweat-shirts and t-shirts. This is the only process that will not fade away after multiple washings.

Street Graphex is a contract printing service that specializes in the "hard-to-print" items. Additional custom imprinting services are: screen, pad, rotary, hot stamping and debossing. They have

the capabilities to do die cutting which allows you to have custom magnets made. Finally, they manufacture the most common sizes of promotional buttons. Whetstone Valley Business Opportunities assisted Street Graphex with marketing resources.

Check out their website at: www.streetgraphex.com. Give Mark, Lea and Beth a call today at 605-938-4549!



For more information, contact our

Community

Facilitator:

Faye Frerichs

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Wilmot, SD 57279

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High Plains Café-Summit

Tempting aromas greet customers entering the High Plains Café on Main Street Summit. Bonnie Moe loves to cook and her patrons happily reap the benefits! Breakfast is served

every morning at the High Plains Café. Tasty homemade noon specials are available Monday through Friday. Bonnie's popular Sunday noon buffet includes Chester fried

chicken, another meat and all the fixings. Last summer Bonnie created deep fried twinkies, which quickly became a big hit. Come and enjoy delicious food!



Corona Learning Center

The Corona Learning Center is an attractive business located on Main Street in Corona. Cheryl Rondeau-Bassett, Director, and Deb Frerichs, Office Manager, welcome you to utilize the numerous services available.

Professional computer classes are offered at beginning, intermediate and advanced levels. Contract services for individuals and businesses in the following areas are available: marketing, ad-

vertising, accounting, data entry, web design, specialty publications and tax preparation entry. They also offer customized training for individuals and businesses.

The Corona Learning Center offers classes in cooperation with the Business and Industry Division of Lake Area Technical Institute (LATI) and LATI training is available through the Corona Learning Center. Whetstone Valley Business Opportunities was

instrumental in networking Lake Area Technical Institute with the Corona Learning Center and assists CLC with grant writing.

Call Cheryl or Deb today at 605-434-8150 to sign up for classes! Visit their website for more information:

<http://learnatcorona.com/>

You can download monthly calendars of scheduled classes.

Whetstone Valley Preserves-Milbank

On Milbank's Main Street you will find Whetstone Valley Preserves. The Waldner family stirs up a wide array of delicious jams, jellies and syrups. The ladies start with premium fruit and turn it into preserves like Grandma used to make. Locally grown crab-

apples and wild chokecherries are used in their jams. Some of the most popular flavors are wild chokecherry, strawberry-rhubarb, raspberry, apricot and traffic jam. Traffic jam is a combination of blackberry, blueberry, raspberry and strawberry jam. Rasp-

berry jalapeno jam is also becoming a favorite. Buy some homemade preserves today! Phone #: 605-432-6100



Meet Cheryl Rondeau-Bassett-Board Member

Cheryl Rondeau-Bassett earned a Bachelor of Arts Degree in Business Administration from Mt. Marty College. She is completing a Master's Degree in Journalism and Mass Communications from

SDSU. She has taught at Mt. Marty College and Sisseton Wahpeton Community College. Cheryl published the Wilmot Enterprise for 11 years, managed Gigliotti's Sidewalk Café and currently

owns Rondeau Realty. Cheryl is also the Director, Computer Trainer and Marketing Specialist at the Corona Learning Center. She lives in Wilmot with her husband, Scott. Scott farms near Wilmot.

Amdahl Sales-Sisseton

Jerry and Virginia Amdahl are the owners of Amdahl Sales. Amdahl Sales is located along Whipple Road south of Sisseton. Jerry sells and rents used farm equipment.

Some of the farm machinery pieces Jerry sells are: tractors, loader tractors, trucks, trailers, haying equipment and tillage equipment. You can also find riding lawn mowers and utility tractors at Amdahl Sales.

Jerry finds his friendly customers the nicest piece of equipment for the least amount of money.

He also offers custom farming and snow removal for commercial and residential customers. A Golden Harvest seed business rounds out his business enterprises.

Whetstone Valley Business Opportunities assisted Jerry with a business plan.

Be sure to check out Jerry's quality equipment and if he doesn't have what you are looking for, he will locate it for you!

Give Jerry a call today at 605-698-4499!



Native Junction Star Quilts-Agency Village

Rhonda LaBatte loves to create exquisite handmade authentic Native American Star Quilts. She is an enrolled tribal member of the Sisseton Wahpeton Oyate. Rhonda especially enjoys designing the gorgeous color combinations of her quilts.

The striking colors grab your attention and capture your interest. Her quilts are hand cut, machine pieced and machine quilted. Whetstone Valley Business Opportunities has assisted Rhonda with marketing resources. Check out Rhonda's quilts at her

website:

www.nativejunctionstarquilts.com.

Give Rhonda a call today at 605-932-3823!

Meet Adam Schumacher-Board Member

Adam Schumacher has a Master's Degree in Computer Science in Software Engineering. He is the Enterprise IT Manager for Montage, Inc. in Milbank. He has over eight years of professional web de-

velopment experience. Adam was previously the Online Manager of the Sioux Falls Argus Leader. He also owns and operates Forge Interactive, a full service web design and development company.

Adam is active in his church and community.

Adam and his wife, Doris, are the proud parents of Brendan and Alena and reside in Milbank.

Brakke Training Stable-Milbank



Karen Brakke is the owner and manager of Brakke Training Stable. Her business is located on 40 acres northwest of Milbank. Karen's husband, Jay, and their two

children assist Karen with the business.

They have a large indoor arena and their barn has 8 horse stalls. Karen specializes in reining horses.

She also trains and shows Appaloosa horses and has a boarding service for horses.

Karen provides riding lessons for people on their own horses or on her horses. She has an Appaloosa stallion she

uses for breeding and sells his offspring.

Her stallion, a 4-time Reining World Qualifier, was in the Top Ten in Reining in the Nation in his division in 2007.

Give Karen a call today at 605-432-4475 for riding lessons or to board your horse!

Whetstone Valley Business Opportunities assisted Karen with marketing resources.

Crafts by Bev-Roslyn

Bev Okroi is one crafty lady! She sells handmade embroidered white dishtowels, double-hanging kitchen towels and angel fleece blankets.

Every kitchen and bathroom must have a scrubbie! Nylon net scrubbies and scrubbies with nylon net on one side

and crocheted dishcloth on the other side sell like hotcakes! Dish towel sets with dishcloths and potholders are hot gift items.

Bev creates coordinated kitchen sets of dishtowels, double-hanging kitchen towels, dishcloths and potholders.

Checkbook covers are also available in colorful designs. Whetstone Valley Business Opportunities has assisted Bev with accounting and marketing resources.

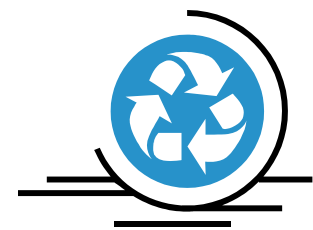
Give Bev a call at 605-486-4816 or 605-881-2073.

Henry's Recycling Plant-Roslyn

Henry Okroi has a recycling passion! He picks up cardboard, bales it and recycles it. He also collects all types of plastic that he grinds to be reused in many different products. Recycling helps to

keep our landfills free of unnecessary garbage. Whetstone Valley Business Opportunities has assisted Henry with a business plan.

Please recycle!



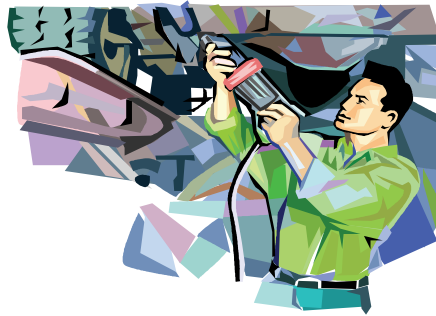
Give Henry a call today at 605-486-4816!

Technate Investment-Wilmot

Brothers Jim and Ken Loup along with their Dad, Dave Loup, have a bustling repair business located east of Wilmot along SD Highway 15.

They repair trucks, tractors of all colors and work on tractor and combine air conditioning systems. General mechanic repairs are another service they offer. Jim and Ken also build pole barns and log homes. Welding is a new addition to their business.

Whetstone Valley Business Opportunities (WVBO) located a pole building for Technate Investment, LLC.



Jim and Ken Loup dismantled the pole building and reconstructed the building utilizing its framework, doors and lights.

WVBO also assisted them with a business plan and networked them with the Small Business Development Center.

Give Jim and Ken a call today at 938-4797 or Dave at 432-9019!

Shoreline Corn Burners-South Shore

Duane and Donna Dolen are the owners of Shoreline Corn Burners. They have had the business for over 4 years. Duane and Donna are dealers for Eventemp St. Croix Corn Burning Stoves, corn burning furnaces and pellet stoves that burn wood pellets.

They also sell Dura Vent venting, non-combustible platforms for the stoves and accessories. They service the stoves and installation of the stoves is available. Corn, a renewable energy, is a very economical heating source. Whetstone Valley Business

Opportunities assisted Duane and Donna with a business plan and networked them with SBDC.

Give Duane or Donna a call today at 605-756-4140 for more information on their economical heating systems.

“In accordance with Federal law and U.S. Department of Agriculture policy, this institution is prohibited from discriminating on the basis of race, color, national origin, sex, age, or disability.

To file a complaint of discrimination, write USDA, Director, Office of Civil Rights, 1400 Independence Avenue, S.W., Washington, D.C. 20250-9410, or call (800) 795-3272 (voice), or (202) 720-6382 (TDD).”

WVBO networks with the Corona Learning Center, NESDEC, Small Business Development Centers in Aberdeen and Watertown, local financial institutions, South Dakota Rural Development, South Dakota colleges and universities, South Dakota Community Foundation, USDA Rural Development, the Rural Learning Center and Miner County Community Revitalization at Howard, South Dakota.

Mike Hommel's Horse Boarding-Webster

Mike Hommel has a great love for horses and people. He has spent over 30 years riding, breaking, training, grooming and caring for horses.

Mike provides the following services for the horses he boards: worming, hoof trimming, feeding and grooming. He also does custom grass haying.

Even though Mike is visually impaired, he doesn't let this deter him from taking pleasure in caring for horses and living life.

Whetstone Valley Business Opportunities assisted Mike with a business plan for a Vocational Rehabilitation Self-Employment Program. Give Mike a call today at 605-268-5216!

Forge Interactive Milbank

Adam and Doris Schumacher are the owners of Forge Interactive. Adam provides professional web development. Adam has a Master's Degree in Computer Science in Software Engineering and he has over 9 years of professional web development experience. Adam will create a functional web application to best serve your business needs.

Adam's projects include the following websites: Milbank, SD; 1st Choice Real Estate; Graceville Health Center and Midwest Powersports. Adam also created Realty Web, a complete real estate website management system. Additional services provided by Forge Interactive are: CD-Rom Development, Logo & Print Design and 3D Animation. Whetstone Valley Business Opportunities assisted Forge Interactive with a business plan and networked them with NESDEC. Call Adam or Doris 605-438-2326, Website:<http://forgeinteractive.com>

Client and Activity Summary

Client Summary	Jan. - Mar. 2008	Aug. 2007-Mar. 2008	Since May 2005
Total Clients Assisted	11	19	63
Total Projects Assisted	11	19	63
Successful Projects	6	8	44
Clients Wanting to Start a Business	6	10	22
New Businesses Opened	1	1	5
Clients Wanting Help with Existing Businesses	4	9	41
Businesses Expanded, Diversified or Retained	1	9	41
Jobs Created by Successful Projects	0	0	26
Jobs Retained by Successful Projects	22	28	92
Total Jobs Impacted	22	28	118
Current Jobs by Assisted Businesses	22	28	111
Full-time Equivalents for Existing Jobs	14.5	17.5	75.5